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| POLICY NAME | GIFT-IN-KIND POLICY (NON-MONETARY DONATIONS) |
| Approving Body | Board of Governors |
| Initial Approval Date | September 4, 2011 - Board of Governors (Executive Committee) |
| Date of last review | December 5, 2019 - Board of Governors |
| Date of next review | December 2024 |
| Executive Sponsor | Vice President (University Advancement) Vice-President (Administration and Finance) |
| Related Documents | Gift Acceptance Policy Policy on the Approval of Contracts and Designation of Signing Authority Regulation on Conflicts of Interest |

PART I - PURPOSE AND SCOPE

1. Overview

- 1.1. This policy (i) establishes roles and responsibilities within the University for treating gifts-in-kind to the University; (ii) provides procedures for the acceptance of gifts-in-kind by the University, as a complement to the University's *Gift Acceptance Policy*; (iii) provides rules for documenting such gifts, determining their fair market value, receipting for them and other ancillary matters; and (iv) applies to all gifts-in-kind being considered or having been accepted by the University, whether or not an official donation receipt is requested by the donor.
- 1.2. Gifts-in-kind are non-cash gifts, such as rare books, archival records and artifacts, natural history objects/specimens, artwork, musical instruments, equipment and supplies, or real property. The University may accept such a gift of property as a charitable donation if the property gifted supports the goals of the University and of the receiving unit, respects its academic freedom and preserves its integrity, and respects its principles and values. Gifts-in-kind do not include gifts of services.
- 1.3. This policy governs University employees, volunteers and leaders on matters pertaining to gifts-in-kind and provides them with an efficient review framework.
- 1.4. This policy and its published guidelines provide public information about the University's policies and procedures specific to gifts-in-kind, in order to inform the public about University procedures pertaining to potential gifts-in-kind.

PART II – POLICY PROVISIONS

2. Principles

- 2.1. To be accepted by the University, a proposed gift-in-kind must conform with the following principles:
- a. The gift-in-kind must be consistent with the scope of the University’s mission, goals, priorities and strategic plans;
 - b. The gift-in-kind must have been obtained by the donor in a matter conforming with national and international heritage and cultural property legislation, and with any other relevant regulations (e.g. pertaining to permitted export, protected artifacts or species, ownership of artwork, environmental conditions for real property) and agreements;
 - c. The gift-in-kind and any receipting for it must be compliant with this policy and other applicable University policies and procedures, including notably the University’s Gift Acceptance Policy in effect from time to time; Canada Revenue Agency guidelines and applicable legislation, including the *Cultural Property Import Export Act* as it pertains to receipting of gifts;
 - d. The gift-in-kind must be on terms which allow the University to uphold the principles of academic freedom, freedom of expression and institutional autonomy;
 - e. The gift-in-kind must be easily convertible into cash unless it is intended for retention or a collecting unit. If retained, the gift-in-kind must:
 - (i) Support one or more of the following purposes:
 - support the training of the mind;
 - advance the knowledge or abilities of the receiving unit;
 - advance the educational and/or research mission of the University
 - pertain to the heritage of the University institution and community; and/or
 - contribute to the appreciation of art in the community; and
 - (ii) Be financially neutral to the University operation, including with respect to indirect and infrastructure costs. However, costs related to the acceptance and maintenance of a gift-in-kind may be allowable, if they have been assessed, and a source of funds to sustain these costs has been identified and secured.
 - f. The donor must agree that the gift-in-kind may be managed by the University at the University’s discretion once title transfers to the University (e.g. may be retained, disposed of, or redirected), subject to relevant exceptions under (i) applicable legislation pertaining to certified cultural property and heritage objects; and (ii) any other applicable University policy in effect from time to time.
 - g. The University is committed to avoiding actual or perceived conflicts of interest in its acceptance of gifts; and
 - h. The University shall not accept a gift-in-kind that would require a purchase of goods or services in contravention of the University’s *Procurement Policy* or practices in effect from time to time, in order for the University to maintain or use the proposed gift-in-kind.
- 2.2. The types of gifts-in-kind listed below will not be recognized as charitable donations by the University:
- a. professional or personal services from an individual or corporation;
 - b. items of personal clothes or accessories, except where of special historical or cultural significance to the University or connected with a purpose outlined in paragraph 2.1(e) above;
 - c. human organs and tissues;

- d. items from University staff gained from the normal conduct of University business (e.g. specimens, materials purchased with research funds, course books); and
- e. items that may have come from or did come from illegal or unethical activity (such as protected artifacts or species, or stolen artwork).

3. Gift Acceptance for Gifts-in-Kind

3.1. If approached for a potential gift-in-kind, the University must first determine whether to accept such proposed gift-in-kind, pursuant to the University’s *Gift Acceptance Policy* in effect from time to time. All proposed gifts-in-kind shall be directed to the designated contact for the receiving unit, in accordance with Table 1 below. Such designated contact shall in turn refer the matter to University Advancement to guide the matter through the applicable gift-in-kind acceptance and approval steps in accordance with University policies and procedures.

| Table 1 – Contacts for Proposed Gifts-in-Kind | |
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| Type of Proposed Gift-in-Kind | Contact |
| Books, manuscripts, documents, prints, recordings and similar material in print and multimedia formats (slides, videos, films...) | Head of Rare Books and Special Collections, Libraries |
| Archival records in all media and related ephemera and artifacts | Director and University Archivist |
| Works of art | Director, Curatorial Affairs, Visual Arts, Libraries |
| Collections and specimens in the fields of paleontology, zoology, mineralogy and world cultures (ethnology), such as cultural artifacts and natural history specimens | Director, Redpath Museum |
| Real Property | Executive Director, Campus Planning and Development Office |
| Musical instruments | Dean of Music |
| Other gifts-in-kind (e.g. equipment or supplies to support a specific unit) excluding items falling under Libraries and its units | Head of receiving unit |

Proposed gifts-in-kind (i) with a fair market value of \$250,000 or (ii) which would put the donor at the cumulative giving level of \$250,000 or more for gifts-in-kind, must be submitted to the Approval Committee on Gifts (“ACOG”) for either an acceptance decision or guidance, as follows: (a) Acceptance Decision: ACOG may accept or decline additional gifts-in-kind from such donor on a case-by-case basis; or (b) Guidance: ACOG may review whether potential gifts-in-kind of a specific type from such donor would be in compliance with this policy, in order to provide guidance to University units, and in some cases to the potential donor, prior to any additional proposed gift(s)-in-kind being submitted for an acceptance decision.

- 3.2. The relevant contact identified in Table 1, the head of the receiving unit or relevant University Advancement staff may request that ACOG make an acceptance decision on proposed gifts-in-kind which are below the \$250,000 threshold, where there are identified risks or special considerations associated with the proposed gift-in-kind.
- 3.3. The standing members of the ACOG are as follows:
- a. the Vice-President (Administration and Finance) (or delegate)
 - b. the Provost (or delegate);
 - c. the Vice-President (University Advancement) (or delegate);
 - d. the General Counsel and Director Legal Services (or delegate); and
 - e. the head of the potential receiving unit (or delegate).

The Vice-President (Administration and Finance) shall serve as the Chair of the ACOG (or the Provost, in such Vice-President's absence).

- 3.4. The University cannot guarantee to a donor that any gift-in-kind will be placed on display permanently, or that a collection shall remain together as a group storage. Items offered with restrictions on their use will require special consideration before acceptance.
- 3.5. Gifts-in-kind will not be accepted under any arrangements other than as an absolute and irrevocable gift. Permanent loans of material will not be accepted by the University.
- 3.6. Specific acceptance appraisal or receipting criteria, and any other gift-type or unit-specific requirements for certain types of gifts-in-kind or pertaining to various University units shall be set out in Guidelines.
- 3.7. In order to avoid any actual or perceived conflict of interest in connection with a gift-in-kind, those responsible for accepting a gift-in-kind shall take special care when reviewing potential gifts-in-kind from donors with close involvement in University activities (e.g. staff; members of University governing or advisory bodies or affiliated organizations; active volunteers), particularly where the potential donor wishes to receive an official donation receipt and/or the proposed gift-in-kind may result in an actual or perceived benefit to the potential donor or a person designated by the potential donor. Such special care shall include consultation with the head of the proposed receiving unit (or head of unit's supervisor if the head of the unit wishes to make the donation) for (i) review under the *Regulation on Conflicts of Interest*; and (ii) referral to ACOG where needed; prior to any acceptance.

4. Documentation for Gifts-in-Kind

- 4.1. The University requires a signed Deed of Gift between the donor and the University for all University-recognized gifts-in-kind. In addition, for (i) gifts of real property or (ii) gifts-in-kind with a fair market value of \$1,000,000 or more or (iii) other situations involving gifts-in-kind as may be identified by Legal Services, the University requires a notarial Deed of Gift in Québec, or equivalent document for other jurisdictions, to be signed by the donor and the University.

- 4.2. Deeds of Gift for gifts-in-kind must be approved by the University Advancement unit and signed in accordance with the *Policy on the Approval of Contracts and Designation of Signing Authority* in effect from time to time.
- 4.3. When considering and/or documenting a gift-in-kind which is subject to regulation (e.g. permitted export, protected artifacts or species, ownership of artwork, environmental conditions for real property) or presents potential risks, the University will require representations and relevant documentation (e.g. permit, license or certificate) from the donor concerning compliance with applicable laws and ethical practices.
- 4.4. For proposed donations of real property, the University requires the following documentation in order to determine acceptance: (i) an updated certificate of location and survey plan from a land surveyor; (ii) a legal opinion confirming valid title and that the property is free and clear of all material encumbrances such as mortgages, servitudes etc.; and (iii) an environmental study provided by an environmental firm.

5. Determining the Fair Market Value of Gifts-in-Kind; Appraisals

- 5.1. Determining the fair market value of a gift-in-kind is necessary, in order to permit the University to administer the gift, and issue an official donation receipt if requested; all in compliance with applicable accounting and legal requirements for registered charities.
- 5.2. Determination of the fair market value of any gift-in-kind must be conducted according to professional standards and principles and in accordance with applicable laws and applicable Canada Revenue Agency guidelines, including any applicable “deemed fair market value” rules. Donors and their advisors are responsible for being informed of the applicable guidelines, and if they wish to receive an official donation receipt, for providing requested purchase/acquisition information and other requested backup information to the University, to allow the University to establish the fair market value; and issue charitable tax receipts in conformance with applicable laws and Canada Revenue Agency guidelines, as the case may be.
- 5.3. For gifts-in-kind valued under \$1,000, an external professional appraisal may not be required if recent invoices, receipts or other supporting documents are available from the donor, or if an internal appraisal is conducted by qualified professional staff.
- 5.4. For gifts-in-kind with a fair market value between \$1,000 and \$49,999, one independent appraisal is required from a qualified and knowledgeable expert as defined by the Canada Revenue Agency guidelines.
- 5.5. Subject to (i) Section 5.6 in the case of real property, and (ii) any express exceptions to this Section 5.5 for a given unit as may be set out in the Guidelines for other (i.e. not real property) types of gifts-in-kind with a fair market value of \$50,000 and more for an individual item, two (2) independent appraisals are required from a duly qualified and knowledgeable expert. The Associate Vice-President, Financial Services has authority to permit exceptions under Guidelines or case-by-case exceptions to this requirement for two (2) appraisals, in which case a single qualified appraisal shall apply. The

receiving unit concerned shall raise any such proposed exceptions to the usual appraisal requirements at an early stage in the gift acceptance process, so that the donor may be appropriately informed.

- 5.6. For proposed donations of real property, the University requires the following documentation in order to determine fair market value (i) two (2) independent appraisals by licensed real estate appraisers or evaluators; and (ii) one (1) written inspection report from a building inspector (or other relevant expert) approved by the Campus Planning and Development Office.
- 5.7. The appraiser(s) shall provide the University with a signed certificate confirming that the appraiser is: (i) accredited or otherwise qualified in the field of the evaluation; (ii) knowledgeable about valuation procedures; (iii) arm's length from the donor; and (iv) independent from the University. A sample certificate of appraiser form is set out in the Guidelines. Appraisers may adapt such sample form, provided their certification is signed and includes each substantive element from the sample form.
- 5.8. The cost of independent appraisal(s) is to be borne by the potential donor or another identified source as if such source is agreed to in writing between (i) the Associate Vice-President, Financial Services and (ii) the receiving unit concerned. Such appraisal cost borne by the donor is not eligible for an official donation receipt pursuant to Canada Revenue Agency guidelines.
- 5.9. All appraisals must be current at the time of the donation, pursuant to Canada Revenue Agency guidelines.

6. Receipting and Compliance for Gifts-in-Kind

- 6.1. University Advancement is the only University unit authorized to issue official donation receipts or other receipts related to philanthropic gifts, including gifts-in-kind.
- 6.2. Where the donor of a gift-in-kind has not requested an official donation receipt, the University may still require certain documents or representations from the donor in order to assure compliance with this policy and applicable legislation.

PART III – AUTHORITY TO APPROVE PROCEDURES

7. Authority

- 7.1. The University Advancement unit, under the direction of the Vice-President (University Advancement), has the authority and responsibility to develop operational guidelines and procedures, to support the University's management of gifts-in-kind, in compliance with this policy, except with respect to gifts of real property which are under the purview of the Administration and Finance unit, under the direction of the Vice-President (Administration and Finance).

- 7.2. The Administration and Finance unit, under the direction Vice-President (Administration and Finance), has the authority and responsibility to develop operational guidelines and procedures, to support the University's management of gifts of real property.

PART IV – REVIEW

This Policy shall be reviewed at least every five (5) years and prior to a major fundraising campaign being undertaken by the University.

