

Prepare your interaction

What is the situation with the employee that I would like to improve?

What are my hot buttons"? What do I need to be aware of?

What is my goal? What do I want to achieve? What would success look like? (What don't I want to happen?)

The Coaching Process: What do I want to say during this conversation?

<p>Clarify the situation</p> <p>Establish reasons for the meeting.</p> <p>Give an objective description of the behavior or performance and its impact (on you, the team, the unit.....)</p> <p>Ask employee to react to comments and observations</p>	
<p>Generate potential solutions</p> <p>Listen carefully and look for potential solutions (training, job shadowing, etc.)</p> <p>Help your employee to determine objectives that s/he can reach</p> <p>Identify with the employee what s/he will need to develop the solution</p>	
<p>Agree on an action plan</p> <p>Confirm what will be done and how</p> <p>Ask your employee to agree to the action plan that you have developed together</p>	

What are my communication strategies for this conversation?

<p>Recognize value Everyone adds value in a workplace and it's important to recognize this.</p> <p>This strategy is geared towards maintaining the employee's over-all esteem</p>	
<p>Show that you listen carefully</p> <p>A manager needs to be able to listen to his/her employee's concerns and emotions.</p> <p>Active listening is important here. To increase your active listening :</p> <ul style="list-style-type: none">ReformulateAsk clarifying questionsShow that you understand feelings	
<p>Support your employee</p> <p>Removing an employee from a task or a project is the last thing to do. You want to build your employee's sense of mastery and autonomy by letting them be responsible for a project or task, and coaching them.</p>	

Your example

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Template

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