WORLDLY | INTEGRATED | PERSONALIZED

PROFESSIONAL MBA
PART-TIME

DESAUTELS Faculty of Management
BEYOND BUSINESS AS USUAL

McGill
DEVELOPING LEADERS WITH INTEGRITY

Our focus at McGill University’s Desautels Faculty of Management is to offer unique programs that specifically cater to today’s student – and our Professional part-time MBA program is a perfect example. Why? Because it has been created for working professionals from different fields who want to continue to invest in their future without interrupting their career.

We aim to develop leaders with integrity who can manage across disciplines, are socially responsible and culturally sensitive in order to lead anywhere in the world.

Through our Professional MBA, students can focus on integrated learning through a comprehensive and innovative curriculum, as well as a work-relevant practical project and an international study trip – all of these playing a key role in training students to lead and manage organizations in today’s dynamic, global marketplace.

Taking advantage of McGill University’s great international reputation, our students learn from classmates and top professors from across the globe. Every year, the University attracts some of the brightest students from over 150 countries, creating an environment that is truly multilingual and diverse – a reflection of the city of Montreal itself.

We take enormous pride in having helped develop numerous highly successful, responsible leaders and having enabled a multitude of graduates to achieve their goals. Join them and define your own success through our Professional MBA.

Peter Todd
Professor & Dean,
Desautels Faculty of Management
McGill University

McGill is among the top 25 universities worldwide.
(QS World University Rankings, 2013)
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A WORLDLY PROFESSIONAL MBA AWAITS YOU

If you’re a working student who seeks to bring your career to a higher level, our Professional MBA (“PMBA”) is the answer. We can assist you in your journey through our newly-created, integrated curriculum, which features a ground-breaking, innovative approach to business education. It is this program that provides you, the working professional, with the essential knowledge to meet the challenges and complexities of today’s global business environment.

It is our goal at Desautels to develop “worldly” leaders – exceptional individuals with a global perspective and a holistic approach to problem solving. This worldly approach is achieved through multiple ways, including a unique combination of curriculum and practical experience created by celebrated professors and leading industry experts from around the world, a diverse student body in terms of education, work experience and geography, as well as first-hand global experience through our international study trip.

Thanks to our Professional MBA, our graduates are able to successfully combine strong analytical ability, creativity, teamwork, and responsible leadership to solve complex problems and achieve lasting results.

Don Melville, MBA ’00
Director, MBA & Masters Programs

McGill Desautels MBA graduates are ranked #1 in Canada and among the best in the world by employers.
(BusinessWeek, 2012)
“Becoming worldly means to enter another person’s world – appreciating their needs and concerns on a deeper level. In doing so, you better understand your world.”

- Henry Mintzberg
John Cleghorn Professor of Management Studies
(Strategy and Organization)
A SAMPLING OF:

STUDENTS

FACULTY

ALUMNI
THE WORLD AT YOUR DOORSTEP

As Professional MBA graduates, you want to benefit from the global network and international experience that McGill University’s Desautels Faculty of Management has to offer. Through Desautels and its unique Professional MBA program, students are able to establish connections, both professionally and personally, by creating strong relationships throughout the program with other students (both part-time and full-time), professors, and alumni. At Desautels, we are your gateway to the world.

We are pleased to announce that McGill University’s Desautels Faculty of Management has been granted the prestigious European Quality Improvement System (EQUIS) accreditation by the European Foundation for Management Development (EFMD).
WE BRING A WORLDLY APPROACH TO TODAY’S BUSINESS REALITIES

Tamer Boyaci
TURKEY
Professor, Operations Management
Desautels Faculty Scholar
PhD, Columbia University

Cutting-edge education. It’s what we at the Desautels Faculty of Management have long been committed to. But we don’t just stop there. In fact, we like to bring that cutting-edge innovation onto the international stage.

Our professors come from all over the world, most have worked on research projects abroad and many continue to have international collaborations, thereby bringing a strong global perspective to the classroom. We also enlist the help of worldwide industry leaders to ensure that our philosophies and programs remain relevant, both to students and employers, and in touch with today’s business realities.

The Desautels MBA is #1 in Canada and among the top in the world for international experiences.
(Financial Times, 2013)
Nancy Adler (USA), Organizational Behaviour | PhD University of California Los Angeles (UCLA)

Professor Adler is a leading authority on global leadership and cross-cultural management. She is also an accomplished artist, and is recognized as a pioneer in the increasingly important integration of art and design with business and societal leadership. For more than a decade, she has brought artistic approaches into her consulting work with corporate clients. Professor Adler uses artistic approaches to support managers and executives worldwide to gain perspective and leadership insight, design options worthy of choosing, and to go beyond the dehydrated language of management.

Dror Etzion (Israel), Strategy and Organization | PhD IESE Business School, University of Navarra, Spain

An advocate for sustainability and related issues, Professor Etzion not only teaches at the Desautels Faculty of Management, he is also an associate member of the McGill School of Environment. His previous professional experience has included working in the software industry and for The Natural Step, an international non-profit research and consultancy organization dedicated to improving the environmental and social responsibility of businesses.

Francesca Carrieri (Italy), Finance | PhD University of Southern California

International themes run through Professor Carrieri’s academic research. Her projects examine how integration of global capital markets and industries affect investment decisions. Her doctoral dissertation, written several years before the introduction of the euro and the European financial crisis, examined currency risk in European financial markets and the consequences of monetary unification. Apart from her teaching and research, she also has a passion for cooking and holds a degree from a Cordon Bleu school in Italy.

Saurabh Mishra (India), Marketing | PhD Indiana University

As an expert in marketing research, analytics, and strategy, Professor Mishra’s research focuses on understanding the value of marketing resources and capabilities in enabling firm innovations and financial performance. He has published a teaching case study through Harvard Business School Publishing and has received an award for his teaching. Professor Mishra has also worked in marketing strategy consulting with leading North American companies.

Omar Toulan (USA), Strategy and Organization | PhD Massachusetts Institute of Technology (MIT)

Professor Toulan brings to the classroom his knowledge of international business and strategic management. His research, which focuses on the internationalization processes of firms, has been published in numerous academic and practitioner journals. He also co-founded the McGill Not-for-Profit Consulting Program, in which students work with mentors from leading consulting firms to provide pro-bono consulting to local not-for-profit organizations. Prior to entering academia, Professor Toulan worked as a consultant for McKinsey & Company in New York and Washington, D.C., and as an economics researcher at the White House. Professor Toulan has also performed private consulting and workshops for firms in the US, South America, and Europe.
TOP STUDENTS FROM DIVERSE BACKGROUNDS

Francisco López
BOMBARDIER AEROSPACE
CRJ In-Service Engineering / Engineering Professional

“I believe that the Desautels Faculty of Management offers the right MBA program to match my goals due to the strong international component which is in line with my career experience and growth objectives. Additionally, the fact that the Desautels faculty is one of the top MBA programs in the world is definitely an important aspect when choosing the right program in Montreal. The aerospace industry has a strong international component and this worldwide recognition is an important aspect for me.”
Join our family of exceptional and talented students

Our Professional MBA program is a reflection of the exciting cultural diversity that is found in Montreal. Expand your horizons with one of the world’s most international student and faculty communities.

While most of our PMBA students hail from Montreal, our students are also citizens of countries from around the world, including:

Benin • Brazil • China • Colombia • Egypt • France • India • Iran • Italy • Jordan • Kenya • Lebanon • Mauritius • Peru • Poland • Senegal • Syria • Trinidad & Tobago • Turkey • United Arab Emirates • United Kingdom • USA

Share their professional experience

Our PMBA students work at some of North America’s leading companies, such as:

Air Canada • Bauer Hockey • Bechtel • BMO • Bank of Montreal • Bombardier Inc. • CAE • CGI • CIBC • Ericsson • Evenko • Genivar Inc. • HSBC • Mercer • Michael Kors, Inc. • National Bank • RBC Royal Bank of Canada • Scotiabank • SNC-Lavalin • TD Canada Trust • Ubisoft Canada

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SAMPLE CLASS PROFILE:

**Average Age:** 30

**Female Students:** 30%

**Average Years of Work Experience:** 5.5

**First Language:**
- English: 40%
- French: 20%
- Other: 40%

**Bilingual:** 95%

**Trilingual:** 60%

**GMAT (range):** 600 - 780

**Background:**
- Business: 35%
- Science: 20%
- Engineering: 35%
- Social Sciences: 10%
Mike Ross, MBA ’11
MONTREAL, CANADA
Associate, McKinsey & Company

Mike’s background and experience made the MBA at Desautels a perfect fit for him. Having worked as a lawyer in five different countries and as a project manager for a Middle East peace initiative, the diversity of the program was a major factor in choosing McGill. “For me, returning to Montreal to do my MBA at McGill was both a homecoming and an opportunity to meet people from around the world,” he says. “I came back to my native city after 13 years away, but did so in the context of a top-rated international program with some of the best and most interesting students I have ever encountered.”
MBA graduates from McGill University’s Desautels Faculty of Management are recognized as among the most internationally mobile in the world and eager to make a positive contribution to their profession and communities. With over 20,000 Desautels alumni and more than 160,000 other McGill graduates present in almost every country on the planet, upon graduation you will become part of an exceptional network that spans the entire globe.

“‘The top-notch education I received, coupled with the excellent reputation of McGill University abroad, has been a key asset to my international career in finance.’

Hernan Magariños, MBA ’05 (New York City, USA)
Portfolio Solutions Group, US Business Head
KPMG Corporate Finance LLC

“At TELUS, we measure success not only by profitable returns, but also by our social and environmental contributions. Desautels exposed me to the fundamental values and strategies that have enabled us to cultivate a symbiotic relationship between community and business.”

Darren Entwistle, MBA ’88 (Vancouver, Canada)
President and CEO
TELUS Mobility

“The integrated approach of the Desautels MBA is absolutely unique and has given me a huge advantage in my role as a manager. It has enabled me to lead interdisciplinary teams much more effectively and maximize value for my organization.”

Tuesday Reitano, MBA ’08 (Vienna, Austria)
Programme Manager
UN Office on Drugs and Crime

“As someone who was highly involved in sports and student life during my MBA, I was able to further hone my leadership skills and develop close-knit networks, which have served me well throughout my career.”

Alain Garcia-Dubus, MBA ’01 (Bogotá, Colombia)
Head of Structuring & Execution
Scotiabank Colombia - Global Banking & Markets

“The Desautels MBA gave me a global network of friends for life. Beyond enjoying sharing news and seeing our respective children growing up, we still phone each other to ask for professional advice, no matter what the distance or time difference.”

François Moscovici, MBA ’87 (London, UK)
Partner & Director
White Water Group

“McGill’s alumni network is a huge asset. With classmates from across the globe and a network of over 20,000 Desautels alumni in virtually every corner of the world, I am able to tap into an amazing global network.”

Alain Bellemare, MBA ’93 (Connecticut, USA)
President and COO
United Technologies (UTC) Propulsion and Aerospace Systems

“Not only did the Desautels MBA provide me with some of the key foundations for my current managerial roles, but its international focus has also given me a more global view that is absolutely necessary in today’s business world.”

Gordon Yen, MBA ’92 (Hong Kong, China)
Executive Director
Fountain Set (Holdings) Ltd.

“I wouldn’t be able to run a global business without the direct exposure I had at the Desautels Faculty to international professors, students and industry leaders.”

Robert Dorrance, MBA ’77 (Toronto, Canada)
President and CEO
TD Securities
ACCESS TO THE WORLD’S BEST:
A ONCE-IN-A-LIFETIME OPPORTUNITY

It is our focus to integrate real-world thinking and approaches throughout the learning experience by bringing the world’s best to our students. We draw on the expertise of world leaders to give our students the once-in-a-lifetime chance to learn from the wisdom and experiences of top executives from across the globe and interact with these leaders in many different ways. These relationships also lead to mentorship and job opportunities for our students.

GUEST SPEAKER - Sir Richard Branson

EXPERT PANEL MEMBER - Carole Teitelbaum

CEO SPEAKERS

Regular Q&A events are held with CEOs and industry leaders on a wide range of topics. MBA students also have the chance to attend lunches in a small group setting with various CEO speakers to discuss a variety of topics.

EXPERT PANELS

Expert Panels are comprised of 30 to 50 leading professionals in areas such as Marketing, Finance, Global Strategy, Leadership, Technology and Innovation Management. These top executives from around the world help our students gain valuable industry exposure by bringing their experience into the classroom through lectures, live cases and projects.
INTERNATIONAL FACULTY ADVISORY BOARD

These highly successful industry leaders from around the globe provide regular support and recommendations to our Dean and Faculty.

PROFESSORS OF PRACTICE

These senior business leaders and top professors provide our students with the latest business practices and real-life examples by sharing their experiences in the classroom.

EXECUTIVES IN RESIDENCE

CEOs and former CEOs of Fortune 500 companies share their vast industry and leadership experience. Executives in Residence participate in multiple ways, including teaching courses to our MBA students, judging our Case Competition, giving presentations and guest lecturing in courses.

GUEST LECTURERS

Desautels taps into its vast network of alumni and expert panel members to bring in innumerable guest lecturers who share their experience, innovations and challenges with students.
“I chose to pursue my MBA at the Desautels Faculty of Management, not only because of McGill’s well-known branding, but also for its consistent ranking amongst the top MBA programs in the world. The international study trip, unique integrated Core curriculum and extensive networking opportunities are other reasons I chose this program and would highly recommend it to my peers. The Professional MBA is ideal for working students since classes are offered in the evenings twice a week allowing students like myself to progress academically without interrupting my career. I currently work for RBC Royal Bank as an investment representative and hope to develop a career in corporate banking.”
Jeff Courey  
George Courey Inc.,  
Senior Buyer & Operations Director

"The most enriching element of my PMBA experience thus far has been experiencing it with my fellow classmates. It has quickly become clear that the program has provided us with more than just friendly connections; it has provided us with professional bonds that can be transformed into a network of consultants, advisors, associations and even business partners. Some of the most important lessons learned have stemmed from conversations outside of class, which are usually an extension of our in-class discussions. The PMBA experience is not restricted to the six hours of class time every week — the PMBA program is a lifestyle."

Ankur Saxena  
Lead Software Developer,  
Nakisa Inc.

"The PMBA at McGill offers a solid curriculum that enables me to build on my knowledge and immediately apply my newly acquired skills, techniques and concepts to my work. The program brings together an excellent group of working students with varied professional backgrounds, which greatly enhances the learning experience. So far, my experience at Desautels has been a demanding yet very enriching one. The PMBA faculty is absolutely fantastic and very helpful. The integrated core covers a variety of different topics that I am studying for the first time. The hands-on practice, interactions with learned fellow classmates, group projects and workshops are very enlightening. As well, I find the CEO Speaker Series and guest lecturers very inspiring and insightful."
WHAT IS INTEGRATED MANAGEMENT?

It’s all about appreciating the validity and innovative potential of different perspectives on value.
Integrated management constructively faces the tensions of different perspectives on value in order to formulate and implement strategies that transcend rather than accept trade-offs.

Whether one considers the relations between different functional specialties inside an organization or the relations between the organization and different external stakeholders, the requirement for managers who can articulate and reconcile issues from multiple perspectives continues to grow.

Why is Integrated Management important?
The significant ecological, social and economic issues with which society is now wrestling and the major challenges confronting contemporary managers are closely related. As these challenges mount, leaders who are able to appreciate the interconnectedness of different forms of capital and to develop integrated solutions that create value for their organization and its stakeholders will be the ones most sought after by employers and the ones most likely to contribute to positive change in the world. This is why the Desautels Faculty of Management has become a global leader in integrated management education and research.

“Our MBA program was redesigned with the Core courses organized around cross-cutting themes. Each of these courses is delivered by a team of up to four different faculty members, each from different areas, which encourages integrated problem-solving.”

- Steve Maguire (Canada)
Executive Director, Marcel Desautels Institute for Integrated Management
Associate Professor of Strategy and Organization
To enable you to lead effectively and responsibly in this increasingly complex and interconnected world, we have created a truly innovative integrated MBA curriculum that breaks down the barriers between traditional disciplines.

Our curriculum also integrates industry expertise, soft and hard skills, real-world experience and practice throughout. Most importantly, we encourage you to incorporate your personal and professional goals, values and aspirations to create an MBA experience that will help guide you for the rest of your life.
OUR INNOVATIVE INTEGRATED APPROACH TO TEACHING

LAYING THE FOUNDATIONS

A summer Base Camp allows you to brush up on fundamental quantitative methods, such as Business Statistics, Financial Accounting and Math for Finance. Base Camp is conducted over two weekends (Friday to Sunday) in mid-August.

INTEGRATING DISCIPLINES

The Core curriculum in the first year is made up of five key interdisciplinary modules:

- LEADING
  - GLOBAL LEADERSHIP
  - Helps you reflect on what success means for you, what goals and responsibilities (personal, organizational and societal) you would like to assume in the business world and what you personally would like to achieve during your MBA.
  - Leadership

- MEASURING
  - BUSINESS TOOLS
  - Covers the analytical skills you will need to make decisions in an organization.
  - Financial Accounting
  - Business Statistics

- RESOURCING
  - MANAGING RESOURCES
  - Teaches you how to manage human, financial and technological resources.
  - Information Systems
  - Organizational Behaviour
  - Finance

- CREATING
  - VALUE CREATION
  - Addresses how to use these resources to create marketable value through the operations of the organization.
  - Marketing
  - Information Systems
  - Operations Management
  - Corporate Social Responsibility
  - Micro-economics

- COMPETING
  - MARKETS & GLOBALIZATION
  - Provides an understanding of the global environment in which a company operates and how sustainable competitive advantage is created.
  - Marketing
  - Macro-economics
  - Entrepreneurship
  - Strategy
  - Sustainable Development

OVERALL HOLISTIC APPROACH

Once students have completed the Core curriculum, they then begin a series of carefully selected cross-disciplinary courses that prepare them to assume the challenges of today’s business environment. Specifically, students will take ten courses from the areas of Strategy, Finance, Accounting, Marketing, Operations Management, Information Systems, and Organizational Behavior during the next 2 years of study. These key courses are taught by the Faculty’s leading professors and provide a balanced coverage of fundamental managerial issues faced in today’s business world.
BUILDING KEY SKILLS
A number of essential workshops cover career development and presentation skills to help take your career to the next level. These are focused on professional development and career advancement, in order to add value both in the short-term and long-term.

DEVELOPING A WORLDLY PERSPECTIVE
During the second year, you will have the unique opportunity to learn first-hand about business in a foreign country during a **10-day international study course**. You will visit leading executives and companies in that country, interact with locals and learn to understand the key economic, social and environmental drivers of that particular country. In addition to the trip, students are able to experience the world of business through regular interaction with industry CEOs, speakers and mentors throughout the program.

FINAL REFLECTION PAPER
During the last semester, under the supervision of a faculty member, students will work independently to write a final major paper. This individual project provides students with the opportunity to apply their knowledge and key learnings from course work to an actual business issue. It can be integrated with their existing position and applied to their own organization.

THE INTEGRATED CORE
A GROUND-BREAKING COLLABORATIVE APPROACH
Integration of disciplines is achieved through a unique set of Core modules during the first year, each taught by a team of professors from different disciplines. No other MBA program in the world offers this distinctive collaborative approach.
YEAR 1

LAYING THE FOUNDATIONS

- Business Statistics
- Financial Accounting
- Mathematics
  Applied to Finance

INTEGRATING

LEADING Global Leadership
Sets the stage for what you personally would like to achieve during the MBA beginning with...

MEASURING Business Tools
...an introduction to the toolkit of information you will have to help you make business decisions in...

RESOURCING Managing Resources
...managing human, financial and technological resources...

CREATING Value Creation
...so as to create value through the operations of the organization...

COMPETING Markets & Globalization
...and bring this value to the global marketplace.

YEAR

CREATING Value
...so as to create value through the operations of the organization...

RESOURCING Managing Resources
...managing human, financial and technological resources...

LEADING Global Leadership
Sets the stage for what you personally would like to achieve during the MBA beginning with...

MEASURING Business Tools
...an introduction to the toolkit of information you will have to help you make business decisions in...
Ten courses from the areas of Strategy, Finance, Marketing, Operations Management, Information Systems and Organizational Behaviour

**HOLISTIC APPROACH**

**EXPERIENCING**

International Study Trip: 10-day trip to one of the world’s leading cities

**FINAL REFLECTION PAPER**

**GRADUATION**
During the 32-month-long program, students will typically attend two three-hour evening classes each week. In addition, one full week session is scheduled early in the summer semesters of years one and two, while the months of July and August are free of classes. Each semester, students will be required to meet on one or two scheduled Friday afternoons to participate in CEO Speaker Series followed by Reflections and Professional Development Workshops.
All students participate in an organized, international study course that provides an unparalleled opportunity to adopt a worldly outlook. Unique and new to the McGill Desautels MBA program, this course will find you visiting and networking in one or more international cities renowned as significant business destinations. During this course you will be exposed to the fundamental issues an organization needs to consider when entering a new, foreign market and the challenges involved in operating an international business. These encompass the strategic issues as to “why” and “where,” as well as more tactical issues that address the “how” to enter and operate in a foreign market. Leading foreign cities and countries are chosen based on delivering an opportunue and real-life learning experience for our students. This unique course and the international settings afford exploration of the issues covered to date in the program and the test bedding for the integration of the innovative ideas and concepts discussed.
An MBA from McGill University’s Desautels Faculty of Management opens career opportunities around the world.

We provide personalized and comprehensive career development tools and resources to not only help students advance in their chosen careers in the short-term, but also to provide the foundation to help them continue to succeed for the rest of their lives. This personalized approach aids students that are both looking to advance in their present company or looking to switch organizations or careers.

Professional MBA students benefit from career guidance and networking opportunities throughout their time at McGill. After graduation, they join a worldwide alumni community of program graduates - an unparalleled networking resource.
We offer a learning experience designed to meet the needs of each student through:

- An emphasis on your individual needs, goals and aspirations during and after the PMBA
- An exclusive cohort of 20-30 students per year, allowing for a more personalized approach to teaching and career development
- A comprehensive suite of tailored career services including industry specialized advising, mentorship, a multitude of networking events and recruiting opportunities with the world’s leading organizations
- Countless opportunities to participate in student-led sports, clubs, and activities that match your particular interests and allow you to tailor your learning experience outside of the classroom to complement your classroom learning and past work experience
LEVERAGING THE EXPERIENCE OF BUSINESS LEADERS

Our PMBA Mentorship Program provides an amazing opportunity for students to engage in important dialogue with leading executives. One-on-one relationships provide invaluable insight into your specialized field, while creating multiple networking opportunities with successful business professionals.

“My mentor’s experience, vision and knowledge helped me connect the dots about my background, my strengths and my aspirations. It is really great and encouraging when somebody genuinely takes interest in your goals and helps you to achieve them.”

- Soham Thorat (India)
Students at Desautels like to maintain an active and enriching series of extracurricular activities – and there is much to choose from when you’re studying at McGill. Beyond the classroom experience, you will have an incomparable opportunity to meet new people, develop your talents and learn new skills. You can gain important hands-on knowledge through our student-run groups and maximize your experience by participating in one of the many intramural sports and clubs.
Choosing the right MBA

Choosing the right MBA is one of the most important professional decisions you will make. The McGill PMBA is designed to give you the ability to develop and improve your career to its fullest potential.

What are we looking for in a student?

We are not looking for students to fit a specific profile; we look at multiple qualities, including academic credentials, work experience, leadership abilities and extracurricular involvement... most importantly, we look for applicants who demonstrate the potential to become the responsible leaders of tomorrow.
Since completing my BCom in Finance three years ago, I have been working at one of Canada’s leading financial institutions. During this time I learned a lot but I also realized that in order to move to a managerial role, I needed to differentiate myself and acquire new skills. Going back to school as a graduate student will enrich me professionally and culturally, particularly as I am returning to a university renowned not only in Canada but worldwide. The ability to study while still working full-time were important factors in my decision to join the program.
SOME KEY FACTS ABOUT ADMISSIONS:

• The program begins in August and lasts 32 months
• The language of instruction is English
• The final deadline for admission is March 15 for international students and May 1 for Canadian citizens and permanent residents. Please see our website for additional dates and details
• Applications are reviewed on a rolling basis. Applicants are advised to submit their completed application as early as possible because the class may be filled prior to the final application deadlines listed above
• Admission decisions are usually made within four weeks upon receipt of a completed application (including all supporting documents)

ADMISSION REQUIREMENTS

The Desautels PMBA program is designed for high achievers who show strong managerial and leadership potential.

Application requirements include:

• Transcripts from undergraduate and other graduate degrees
• Graduate Management Admissions Test scores (GMAT)
• Completion of the TOEFL, when applicable
• Minimum of two years of relevant full-time work experience after completion of an undergraduate degree
• A detailed curriculum vitae
• Two letters of reference
• Interview with a Desautels MBA representative

“While combining an MBA with a full-time job is not for the faint of heart, I find myself looking forward to coming to class because the material feels so relevant to what I’m doing in the office every day. Even more beneficial, however, are my classmates who provide a tremendous opportunity to compare career notes, exchange ideas, and keep me smiling through it all.”

- Carolyn Steele
Bauer Performance Sports, Sr. Developer
AWARDS AND TUITION

All first-year Desautels Professional MBA students are automatically considered for the Desautels PMBA Entrance awards. Many students opt to finance their studies through a credit line and/or private loan. Information on exclusive low-interest credit-line options and other financing information can also be found on our website. www.mcgill.ca/desautels/pmba/tuition

DESAUTEELS PMBA ENTRANCE AWARDS

These merit-based awards are granted upon acceptance to the program; you need not apply separately, and they are renewable providing you maintain good academic standing in your MBA studies.

Value: $5,000 to 50% tuition

EXCLUSIVE FINANCING

Our exclusive partnership with Desjardins Financial Group allows future students who are Canadian citizens or permanent residents access to a line of credit of up to $90,000 at one of the lowest financing rates in the country for part-time students.

Program Tuition | CDN$25,167 per year (CDN$75,500 total)

Includes Base Camp seminars and a 10-day international study trip. Many students are able to reduce their costs substantially through awards. www.mcgill.ca/desautels/pmba/tuition
FULL-TIME MBA

The integrated, team-taught full-time MBA curriculum provides a holistic and global understanding of management that is entirely unique. The program incorporates leading-edge research from renowned professors and the practical experience of global leaders, which prepares students to successfully manage and lead in today’s increasingly interconnected world.

www.mcgill.ca/desautels/mba

INTERDISCIPLINARY PROGRAMS

MBA-Law and MD-MBA options provide students with a specialized knowledge base while preparing them for management and leadership roles. The Desautels Faculty of Management also collaborates closely with many other faculties, including Music and Engineering.

www.mcgill.ca/desautels/mbalaw
www.mcgill.ca/desautels/mdmba

- Samuel Waserman, MD-MBA (Canada)
Bertrand Cesvet is the chairman and third principal partner of award-winning creative agency Sid Lee. Bertrand provides creative and strategic leadership for top-tier clients that include adidas, Dell, Cirque du Soleil, Red Bull and MGM Grand. He is also co-author of the best-selling business book, Conversational Capital: How to Create Stuff People Love to Talk About.

Bertrand takes pride in Sid Lee, and knows that the success of the agency is dependent on its employees. It is for this reason that he employs McGill University graduates. “When we recruit at the Desautels Faculty of Management, what we find is an incredible diversity of candidates,” he says. “I think the school is doing a very good job of attracting talented people. We find that these people fit right into the very diverse and outwardly focused company that we’re trying to create. There’s a great connection with the culture, and a great deal of relevance, because these McGill graduates come here fully equipped with the rigor that we expect.”
I have been teaching at the Desautels Faculty for eight years. What I can say with near certainty is that if you are accepted to McGill and choose to join our PMBA program, you will not regret it. In fact, you will love it here!

Every year, I have the pleasure of teaching and interacting with bright and passionate students from all over the world. We stay in touch with many of them after graduation.

The intimate class size, the co-teaching, and the integrated curriculum structure create a sense of community and camaraderie that is unparalleled. Each MBA student here is treated as a truly unique individual, not just a number — I promise.

And, of course, the amazing vibe of both McGill University and the city of Montreal is unbeatable. So make the life-changing leap to join us. Apply!
We invite you to contact us to arrange a tour of the faculty or a class visit.

Follow us on Facebook and Twitter:
facebook.com/desautelsmcgill
twitter.com/desautelsmcgill
APPLY TODAY
www.mcgill.ca/pmba