



McGill CENTRE FOR CONTINUING EDUCATION CENTRE D'EDUCATION PERMANENTE

688 Sherbrooke Street West, 11th floor, Montreal, QC H3A 3R1 Telephone: (514) 398-6200 Fax: (514) 398-2649

Student Affairs Office (9:00 – 6:15 p.m.): (514) 398-6200 / e-mail: info.conted@mcgill.ca / Web: www.mcgill.ca/conted

DEPARTMENT OF CAREER AND MANAGEMENT STUDIES WINTER 2010 TIMETABLE FOR UNDERGRADUATE CERTIFICATE PROGRAMS

This timetable is available on the **INTERNET** at www.mcgill.ca/conted/studentres/timetables and is **subject to change. Remember to consult this website before going to class for the most up-to-date information.** Please refer to the 2009/2010 calendar available on request from the Centre for Continuing Education, 688 Sherbrooke St. W., 11th floor or on the web at www.mcgill.ca/conted for complete information on Centre's policies and procedures.

Cet horaire se trouve également à www.mcgill.ca/conted/studentres/timetables **sujet à changement. N'oubliez pas de consulter ce site Web avant de vous rendre à votre cours pour obtenir les tout derniers renseignements.** Veuillez consulter l'annuaire 2009/2010 que vous pourrez vous procurer au Centre d'éducation permanente, 688 rue Sherbrooke ouest, 11^{ème} étage ou sur notre site web www.mcgill.ca/conted pour de plus amples informations sur nos politiques et procédures.

IMPORTANT DATES – WINTER 2010

- 4 January: Courses begin. Deadline to transfer or cancel a course with full refund. Course deleted from record.
- 19 January: Deadline to transfer or cancel a course with refund **LESS \$20**. Course deleted from record.
- 24 January: No Transfers. Deadline to apply for a refund **LESS \$20**. Withdrawal grade of "W" will appear on record. Not included in GPA.
- 14 February: Deadline to withdraw from Winter Courses. **NO REFUND**. Withdrawal Grade of "W" will appear on record. Not included in GPA.
- After Feb. 15: NO refund, NO withdrawals.** Unexcused Absence "**J**" (**failed**); the student is registered for a course but does not write the final examination and/or do required work; calculated as a failure in the GPA and CGPA.

DATES IMPORTANTES – HIVER 2010

- 4 janvier : Les cours débuteront. Date limite de changement ou abandon de cours avec remboursement complet.
- 19 janvier : Date limite de transfert de cours ou remboursement. Frais de 20\$ par abandon. Cours supprimé du dossier.
- 24 janvier : Date limite de remboursement avec frais de 20\$. Note "W" exclu de la moyenne des notes pondérées. **(AUCUN CHANGEMENT DE COURS.)**
- 14 février : Date limite d'abandon de cours de la session d'hiver. **AUCUN REMBOURSEMENT.** Note de "W" ; exclu de la moyenne des notes pondérées.
- Après le 15 février :** **Aucun remboursement, aucun abandon de cours. Note finale "J" (échec).** Absence non justifiée (échec) : L'étudiant inscrit ne s'est pas présenté à l'examen ou n'a pas réalisé d'autres travaux essentiels, sans fournir de raisons valables ; correspond à un échec dans la moyenne des notes pondérées et la moyenne cumulative des notes pondérées.

NOTE: Ceasing to attend class, notifying the instructor or telephone calls to the University's administrative offices do not constitute official withdrawal from courses. Administrative procedures must be followed to avoid a grade of "J" (absent/failed) being placed on a student's transcript. Students are responsible (academically and financially), for all courses in which they have registered unless they officially withdraw in person, on MINERVA, or by registered mail by the deadline dates specified by the Centre for Continuing Education.

NOTE : Le fait de ne plus assister à un cours, d'en aviser le professeur et de communiquer par téléphone avec les bureaux administratifs de l'Université ne constitue pas un abandon officiel du cours. Il faut suivre les procédures administratives officielles pour éviter d'avoir la note "J" (absent/échec) inscrite sur le relevé de note d'un étudiant. Les étudiants sont responsables (au niveau scolaire et financier) pour tous les cours auxquels ils sont inscrits à moins qu'ils n'aient abandonné officiellement le cours en personne, sur le site MINERVA ou par courrier recommandé avant la date limite précisé par le Centre d'éducation permanente.

February 21 – 27, 2010: Study break – no classes will be held during this week.	21 – 27 février 2010: Congé de mi-trimestre – aucune classe ne sera tenue durant cette semaine.
FINAL EXAM PERIOD: April 15 – April 30, 2010	SESSION D'EXAMEN FINAL : 15 avril – 30 avril, 2010

**N.B.: VACATION PLANS DO NOT CONSTITUTE VALID GROUNDS FOR THE DEFERRAL OR RE-SCHEDULING OF FINAL EXAMINATIONS
N.B.: LES PROJETS DE VACANCES NE CONSTITUENT PAS UN MOTIF VALABLE DE REPORT D'EXAMEN**

Winter Session									
Course No.	Sec.	CRN	Course Title	Pre-req	Day	Time	Bldg/Room	Lecturer(s)	Texts (*Required / ~Optional)
ACCT 351	781	4581	Intermediate Financial Accounting 1	MGCR 211	THU	18:05 - 20:55	RPHYS 118	R. Porrello	* Kieso, Weygandt, Irvine & Sylvester, Intermediate Accounting, 8th CDN Ed., Volume 1, ISBN 9780470839799, John Wiley.
ACCT 352	781	4582	Intermediate Financial Accounting 2	ACCT 351 and MGCR 341 or Departmental Approval.	THU	18:05 - 20:55	ENGMD 279	R. Cecere	* Kieso, Weygandt, Irvine & Sylvester, Intermediate Accounting, 8th CDN Ed., Volume 2, ISBN 0470839805, John Wiley.
ACCT 354	751	7617	Financial Statement Analysis	MGCR 211	MON	18:05 - 20:55	BRONF 045	L. Degrace	* Robinson, T., Van Greuning, H., Henry, E., Broihahn, M., International Financial Statement Analysis, Wiley, ISBN 978-0-470-28766-8.
ACCT 361	771	4583	Intermediate Management Accounting 1	MGCR 211	WED	18:05 - 20:55	ENGMD 276	L. Tenenbaum	* Horngren, Foster, Datar, Cost Accounting with MAL & Student Solutions Manual Package, 5th Ed., Pearson, ISBN 0137031246
ACCT 362	761	4584	Intermediate Management Accounting 2	ACCT 361.	TUE	18:05 - 20:55	ENGMD 276	L. Tenenbaum	* Horngren, Foster, Datar, Cost Accounting with MAL & Student Solutions Manual Package, 5th Ed., Pearson, ISBN 0137031246
ACCT 385	751	4201	Principles of Taxation	MGCR 211	MON	18:05 - 20:55	BRONF 599	J. Armanious	* Byrd, Chen & Jacobs, Canadian Tax Principles, 2009/2010 Ed., Prentice Hall. * CICA, Federal Income Tax Act. * Course Pack.
ACCT 453	771	4202	Advanced Financial Accounting	ACCT 352	WED	18:05 - 20:55	ARTS 145	J. Wilson	* Hilton & Herauf, Modern Advanced Accounting in Canada, 5th Ed. * CICA Handbook.
ACCT 455	781	6726	Development of Accounting Thought	ACCT 352. This course has replaced ACCT 454.	THU	18:05 - 20:55	ARTS 145	N. Iannotti	* Scott, W., Financial Accounting Theory, 5th CDN. Ed., ISBN 0132072866, Pearson. * Course pack.
ACCT 463	761	4204	Advanced Management Accounting	ACCT 362	TUE	18:05 - 20:55	BRONF 001	L. Degrace	* Merchant, K., A. & Van der Stede, W. A. (2009), Management Control Systems: Performance Measurement, Evaluation and Incentives, London: FT/Prentice Hall. 2nd Ed., ISBN 0273708015. * Kim, K. (2007) Corporate Governance 3/E ISBN 0136096980, Pearson.
ACCT 475	761	4585	Principles of Auditing	ACCT 352	TUE	18:05 - 20:55	BURN 1B45	R. Cecere	* Messier & Embly, Auditing & Assurance Services, A Systematic Approach, 3rd CDN. Ed., McGraw Hill, ISBN: 9780080964761 * Knapp, M., Contemporary Auditing Real Issues & Cases, 7th Ed., Thomson, ISBN: 9780324658057
ACCT 476	781	4205	Internal Auditing	ACCT 475	THU	18:05 - 20:55	WONG 1020	R. Stark	* Spencer Pickett, The Essential Handbook of Internal Auditing, ISBN 0470013168, Wiley.
ACCT 477	771	4206	External Auditing	ACCT 475	WED	18:05 - 20:55	ENGMC 204	R. Stark M. Paventi	* Arens, Elder, Beasley, Spletstoeser-Hogeterp, Auditing and Other Assurance Services, 10th CND Ed., Pearson. ISBN 0137041241
ACCT 486	751	4207	Business Taxation 2	ACCT 385 or ACCT 412	MON	18:05 - 20:55	ENGTR 2100	J. Triassi	* Tax 2 Notes & Pace Level 2 with Supplement and Solutions, latest edition, CGA. * Canadian Income Tax Act, latest edition, CCH.
BUSA 364	771	1979	Business Law 1		WED	18:05 - 20:55	ENGTR 2120	B. Sepinwall	* Winston & Lustgarten, Essentials of Quebec Business Law, Bensar Commerce Corp. ~ Quebec Civil Code.

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BUSA 368	771	8879	Business Law 2	BUSA 364 or CCLW 511	WED	18:05 - 20:55	ENGTR 1080	J. Caron	* Course Pack.
BUSA 464	771	4208	Management of Small Enterprises	MGCR 341	WED	18:05 - 20:55	WONG 1020	G. Whittaker	* Hisrich, R., Entrepreneurship, 2 CDN Ed., ISBN-10: 0070979847, McGraw Hill.
CACC 520	751	2657	Accounting for Management	Co-requisite: CMS2 500. Only for students in Cert. in Logistics Mgmt, Cert. in Health & Social Services Mgmt and all graduate students.	MON	18:05 - 20:55	BRONF 451	T. Cohen	* Bamber & Harrison, Accounting, Special Custom Ed., ISBN 0555046265, Pearson Ed.
CACC 520	781	2058	Accounting for Management	Only for students in Cert. in Logistics Mgmt, Cert. in Health & Social Services Mgmt and all graduate students.	THU	18:05 - 20:55	BRONF 046	T. Cohen D. Lapointe	Same as above.
CCCS 300	781	2035	Programming Techniques 1	Corequisite: MGCR 331 Prerequisite: CMSC 101 or Exemption by Examination	THU	18:05 - 20:55	EDUC 627	A. Emrick	* Deitel & Deitel, JAVA - How to Program, 7th Ed., Prentice Hall.
CCCS 301	751	2036	Programming Techniques 2	CCCS 300	MON	18:05 - 20:55	WONG 1050	S. Kaufman	* Deitel & Deitel, JAVA - How to Program, 8th Ed., Prentice Hall.
CCCS 310	781	5128	Web Development	CCCS 300	THU	18:05 - 20:55	688SH 1221	K. Daou	* Schafer, S., HTML, XHTML, and CSS Bible, 5th ed., ISBN 978-0-470-52396-4, Wiley.
CCCS 315	761	4209	Data Structures & Algorithms	CCCS 300	TUE	18:05 - 20:55	LEA 116	H. Lau	* Litvin & Litvin, Java Methods A & AB, Object-Oriented Programming and Data Structures, 2006, ISBN 0072705570, Skylight Publishing.
CCCS 431	771	4210	Networking Fundamentals	CCCS 321	WED	18:05 - 20:55	BURN 511	J. Rémillieux	None.
CCOM 205	751	9172	Communication in Management 1		MON	18:05 - 20:55	EDUC 433	N. Menon	TBA
CCOM 205	761	9177	Communication in Management 1		TUE	18:05 - 20:55	EDUC 434	D. Darrigan	Same as above
CCOM 205	781	9178	Communication in Management 1		THU	18:05 - 20:55	EDUC 433	K. Greenfield	Same as above
CCOM 207	761	9181	Communication in Public Relations	Restriction: Students in Public Relations Management Certificate only.	TUE	18:05 - 20:55	EDUC 329	S. Wall	TBA
CCTX 540	761	8881	U.S. Taxation (COURSE CANCELLED)	For students in the Cert. in Acct. ACCT 385 and ACCT 486 For Students in the Dipl. in Acct. & Dipl. in Mgmt. Taxation. CCTX 511 and CCTX 532	TUE	18:05 - 20:55	BURN 306	TBA	~CCH, US Master Tax Guide ~Doernberg, Richard, International Taxation (In a Nutshell), 5th Ed., ISBN 0314251243, Carswell
CEC2 532	751	2941	Business Economics	Restricted to students in the Certificate in Risk Management or other CMS Graduate programs.	MON	18:05 - 20:55	ENGMC 13	K. Matziorinis	* Matziorinis, K., Business Economics: Theory & Practice, 5th Ed., Canbek Publications.
CEC2 532	761	2039	Business Economics	Restricted to students in the Certificate in Risk Management or other CMS Graduate programs.	TUE	18:05 - 20:55	ENGM 280	K. Matziorinis	Same as above.
CENT 300	781	6362	Fundamentals of Entrepreneurship	Co-requisite: EDEC 205.	THU	18:05 - 20:55	ARTS 260	P. McCully	None.
CENT 305	761	7603	Product Validation & Sales		TUE	18:05 - 20:55	BRONF 599	G. Di Girolamo	* Manning & Gitomer, Selling Today & Little Red Book RVP, 5th Ed., 2009, IISBN 10: 013248241X, ISBN 13: 9780132482417, Pearson.

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CENT 434	751	6369	Entrepreneurship Issues Management	CENT 300	MON	18:05 - 20:55	BURN 1B23	P. McCully	None.
CGMG 282	761	6370	Introduction to Business		TUE	18:05 - 20:55	ENGMC 11	G. Dracopoulos	* Bovee, Thill, and Dracopoulos, Business in Action, Second Canadian Edition, Pearson education, 2009.
CHLC 401	751	2026	Evaluation of Health & Social Services (COURSE CANCELLED)	CHLC 500	MON	18:05 - 20:55	LEA 210	TBA	* Course Pack.
CHLC 500	781	8884	Health Care Systems		THU	18:05 - 20:55	ENGMC 13	B. Robinson	None
CHLC 552	761	2027	Legal Aspects : Health & Social Services	CHLC 500	TUE	18:05 - 20:55	BURN 1B36	H. Guay	* Course Pack
CMIS 431	751	9044	Systems Implementation (COURSE CANCELLED)	Corequisite(s): INSY 437 or CCCS 330.	MON	18:05 - 20:55	LEA 116	TBA	* Kendall & Kendall, System Analysis and Design, 7th Edition, ISBN 100132240858, Pearson.
CMSC 000	781	2065	Foundations of Mathematics		THU	18:05 - 20:55	ENGTR 2100	J. Graham	*Larson & Nolting, Elementary and Intermediate Algebra, 5th Ed., Brooks/Cole, ISBN 0-547-10216-X.
CMSC 101	761	6454	College Algebra and Functions	CMSC 000 or Exemption by Examination	TUE	18:05 - 20:55	ARTS W-120	G. Brown	* Stewart, Redlin & Watson, Algebra & Trigonometry, 2nd Ed., ISBN: 0495013579, Nelson.
CMSC 101	781	2031	College Algebra and Functions	CMSC 000 or Exemption by Examination	THU	18:05 - 20:55	BURN 1B36	V. Gavrin	Same as above.
CMSC 204	751	2032	Survey of Basic Mathematics 2	CMSC 203	MON	18:05 - 20:55	BURN 1B36	C. Roth	* Lial, Greenwell, Ritchey, Finite Mathematics & Calculus with Applications, 8th. Ed., Pearson Education.
CPDV 302	761	2033	Risk Control	CPDV 301	TUE	18:05 - 20:55	ENGTR 1090	C. Cross	* Berthelsen & Kallman, Risk Control, 1st Ed., ISBN: 987-0-89463-258-2, Insurance Institute of America.
CPDV 303	781	8885	Risk Financing (COURSE CANCELLED)	CPDV 301	THU	18:05 - 20:55	ENGTR 0060	TBA	*Berthelsen, Elliott, Harrison, Risk Financing, 4th Edition, American Institute for Chartered Property Casualty Underwriters/ Insurance Institute of America. *MacWilliam, K., Financing Risk- A Canadian Perspective, 1st. edition, MacWilliam.
CPDV 306	771	2034	General Insurance 2		WED	18:05 - 20:55	BURN 1B39	J. Turley J. Hughes S. Mulcair	None.
CPRL 223	751	4212	Basics of Public Relations		MON	18:05 - 20:55	WONG 1030	M. Lefebvre	*Broom, G. M., Cutlip & Center's Effective Public Relations, 10th Edition, 2009, Pearson Education.
CPRL 224	761	2029	Applied Public Relations Methods	CPRL 223 and EDEC 207 or	TUE	18:05 - 20:55	BURN 1B39	C. Van Der Meer	* Tasko P., The Canadian Press Stylebook: A Guide for Writers and Editors, ISBN 0920009247, Canadian Press. ~ Wilcox, Dennis L., Public Relations Writing and Media Techniques, 5th ed. ISBN 020541849X, Pearson
CPRL 225	771	2030	Media Relations	CPRL 223 and EDEC 207	WED	18:05 - 20:55	BURN 1B36	A. Durocher	* Carney, W., In The News, The Practice of Media Relations in Canada, 2nd Ed., University of Alberta Press.
CPRL 226	751	2938	Corporate Communications	CPRL 223 and EDEC 207	MON	18:05 - 20:55	ENGTR 2120	C. Pitts	* Argenti, P.A. & Barnes, C., Digital Strategies for Powerful Corporate

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									Communications, 2009, ISBN 0071606025 / 9780071606028, McGraw Hill.
CPRL 228	781	6432	Event Management	CPRL 223 and EDEC 207	THU	18:05 - 20:55	ENGTR 0070	B. Walsh	* Getz, D., Event Studies - Theory, Research & Policy for Planned Events, ISBN 0750669594, Butterworth Heinemann.
CPRL 322	771	8046	Cases in Public Relations	CPRL 224 and CPRL 225 and CPRL 226 or CPRL 227 and CPRL 320 and CPRL 321 or contact department for registration approval.	WED	18:05 - 20:55	BURN 1B23	E. Hirst	* Bobbit & Sullivan, Developing the Public Relations Campaign: A Team-Based Approach, ISBN: 0205359248, Allyn & Bacon.
CTPT 207	751	6385	Transportation Law & Policy	CEC1 206	MON	18:05 - 20:55	ARTS 260	W. McMurray	* Course Pack
CTPT 220	781	7605	Strategic Logistics (COURSE CANCELLED)	CTPT 225	THU	18:05 - 20:55	688SH 365	TBA	* Coughlan, Anderspm, Stern & El-Ansary, Marketing Channels, 7th Ed., ISBN 0131913468, Pearson/Prentice Hall.
CTPT 225	771	6386	Principles of Logistics 2	CTPT 205	WED	18:05 - 20:55	LEA 109	P. Chicoine	* Coyle - Bardi - Langley, Supply Chain Management, 8th Edition, Thompson South-Western.
CTPT 347	761	6458	Transportation Management	EDEC 205	TUE	18:05 - 20:55	BURN 1B23	D. McKnight	No required text.
CTPT 410	771	9168	International Trade and Logistics	CTPT 207 CTPT 220 CTPT 347	WED	18:05 - 20:55	WONG 1050	R. Corrigan J. Saba	None.
ECON 295	761	1978	Macroeconomic Policy		TUE	18:05 - 20:55	ENGTR 2120	J. Saba	* Ragan, Lipsey, Courant, Macroeconomics + Study Guide, 12th CDN. Ed., ISBN 9780135031209, Addison Wesley.
EDPC 504	752		Practicum in Interviewing Skills	EDPC 501	MON	18:05 - 20:55	EDUC 338	A. Bernardelli	TBA
FINE 342	781	8886	Finance 2 (COURSE CANCELLED)	MGCR 341	THU	18:05 - 20:55	BURN 306	TBA	*Levy & Post, Investments, 1st Ed., Prentice Hall.
FINE 343	761	6387	Managerial Finance	MGCR 341	TUE	18:05 - 20:55	LEA 109	A. Aboulamer	* Berk, DeMarzo and Stangeland; "Corporate Finance", Canadian Edition, Pearson Education Inc., 2010.
INDR 294	751	1993	Introduction to Labour-Management Relations		MON	18:05 - 20:55	BURN 306	R. Guerin	*McQuarrie, F., Industrial Relations in Canada, CDN., ISBN 0470831553, Wiley
INDR 494	781	6363	Labour Law (COURSE CANCELLED)	INDR 294	THU	18:05 - 20:55	LEA 109	TBA	None.
INSY 331	771	4213	Managing Information Technology	MGCR 331	WED	18:05 - 20:55	LEA 110	G. Thorpe	* Laudon, Laudon & Brabston, Management Information Systems (Managing the Digital Firm), 4th CDN. Ed., ISBN 0131598430, 2009, Pearson.
INSY 332	761	1987	Accounting Information Systems	MGCR 331 MGCR 211	TUE	18:05 - 20:55	ENGMG 204	T. Nizami	* Baganoff, Sinkin & Strand, Core Concepts of Accounting Information Systems, 10th Ed., ISBN 0470455966, Wiley. * Arens & Dewey Ward, Systems Understanding Aids, 7th Ed., ISBN 0912503238, Armond Dalton Publishers Inc.
INSY 333	761	2609	Systems Analysis and Modeling	MGCR 331	TUE	18:05 - 20:55	LEA 110	M. Shahidi	* Ashrafi, N. & Ashrafi, H., Object-Oriented Systems Analysis & Design, ISBN 100131824082, Pearson.
INSY 432	751	8887	Information Technology in Business (COURSE CANCELLED)	INSY 333	MON	18:05 - 20:55	BRONF 011	TBA	* Martin, Managing Information Technology, What Managers Need to Know, 6th Ed., Pearson.
MGCR 211	751	1994	Introduction to Financial Accounting		MON	18:05 - 20:55	ARTS W-120	K. Ryan	* Hoskin & Fizzell, Financial Accounting: A User Perspective, 5th CDN. Ed., Wiley.
MGCR 211	761	1995	Introduction to Financial Accounting		TUE	18:05 - 20:55	WONG 1020	B. Davies	Same as above.

Winter Session									
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MGCR 211	771	2189	Introduction to Financial Accounting		WED	18:05 - 20:55	BRONF 599	L. Degrace	Same as above
MGCR 211	781	1996	Introduction to Financial Accounting		THU	18:05 - 20:55	ENGMD 276	E. Bierbrier	Same as above
MGCR 222	741	1997	Intro. to Organizational Behaviour		SAT	09:00 - 12:00	BRONF 599	Z. Suissa	*Organizational Behavior & Self Assess Library RVP, 5th Ed., ISBN 0137073070, Pearson.
MGCR 222	761	1998	Intro. to Organizational Behaviour		TUE	18:05 - 20:55	ENGTR 2110	G. Du Couturier-Nichol	Same as above.
MGCR 222	771	1999	Intro. to Organizational Behaviour		WED	18:05 - 20:55	ARTS W-120	I. Rosenstein	Same as above
MGCR 273	771	2000	Introductory Management Statistics	CMSC 101 or Exemption by Examination	WED	18:05 - 20:55	BURN 1B45	G. Golovina	*Levine/Lau, Statistics for Managers: Using Microsoft Excel, Pearson Custom Publishing, ISBN: 0558346715.
MGCR 293	751	2002	Managerial Economics		MON	18:05 - 20:55	ENGMD 276	T. Nizami	* Mansfield, E., Managerial Economics - Theory, Applications & Cases, 7th Ed., ISBN 0393932249, W. W. Norton. * Study Guide & Case Book, ISBN 0393933963, W. W. Norton.
MGCR 331	741	2003	Information Systems	CMSC 101 or Exemption by Examination or Departmental Approval	SAT	09:00 - 12:00	BRONF 178	M. Mirza	* Rainer, Turban et al, Introduction to Information Systems, Supporting and Transforming Business, CDN. Ed., McGraw Hill.
MGCR 331	751	2004	Information Systems	CMSC 101 or Exemption by Examination or Departmental Approval	MON	18:05 - 20:55	BURN 1B45	C. Quesnel	Same as above.
MGCR 331	761	2005	Information Systems	CMSC 101 or Exemption by Examination or Departmental Approval	TUE	18:05 - 20:55	ENGMC 304	L. Kerklaan	Same as above
MGCR 341	771	2006	Finance I	MGCR 273 for CCE Students or MGCR 271 or Equivalent	WED	18:05 - 20:55	ARTS W-20	S. Wong	*Berk, Corporate Finance, 1st Canadian Edition with MyFinanceLab, ISBN 0321626281, Pearson.
MGCR 352	751	2007	Marketing Management 1		MON	18:05 - 20:55	ENGMD 280	C. Royce	*Kotler, Armstrong, Cunningham, Principles of Marketing with MyMarketingLab., 7th CDN. edition, ISBN 0132353458, Pearson Ed.
MGCR 352	771	2008	Marketing Management 1		WED	18:05 - 20:55	ENGTR 1100	A. Cusson	Same as above
MGCR 360	761	2939	Social Context of Business		TUE	18:05 - 20:55	ARTS 150	P. McCully	None.
MGCR 382	781	8888	International Business		THU	18:05 - 20:55	BRONF 423	J. Saba	* Griffin & Pustay, International Business, 6th Ed., 2010, ISBN 0137153732, Prentice Hall.
MGCR 423	781	5138	Organization Policy	Advanced Student (Minimum 5 required courses completed)	THU	18:05 - 20:55	ENGTR 2120	J. Lukca	* Hill & Jones, Strategic Mgmt. Theory, An Integrated Approach with CD, 8th Ed., Nelson. * Crossman, Fry, Killing, Morrison & White, Strategic Management - A Canadian Casebook, 8th Ed., ISBN 013206667X, Pearson Education.
MRKT 354	781	8079	Marketing Management 2	MGCR 352	THU	18:05 - 20:55	ARTS 150	G. Dracopoulos	* Roger Best, Market Based Management & Marketshare RVP, 5th Ed., 2009, ISBN 0132457245, Pearson.
MRKT 357	761	6445	Marketing Planning 1	MRKT 354 MRKT 452 MRKT 451 or dept. approval	TUE	18:05 - 20:55	LEA 15	D. Moscovitz	* Kerin & Peterson, Strategic Marketing Problems: Cases and Comments, 12th Ed., ISBN 0136107064, Pearson.

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MRKT 453	771	5140	Advertising Management (COURSE CANCELLED)	MGCR 352 MRKT 452 or Departmental approval	WED	18:05 - 20:55	ARTS 150	TBA	* Belch & Belch, Advertising & Promotion, An Integrated Marketing Communication Perspective, 6th Ed., McGraw Hill., ISBN 0072866144
MRKT 455	781	6459	Sales Management (COURSE CANCELLED)	MGCR 352	THU	18:05 - 20:55	RPHYS 115	TBA	* Spiro & Rich, Management of a Sales Force, 12th Ed., Irwin.
MRKT 456	761	8890	Business to Business Marketing (COURSE CANCELLED)	MGCR 352	TUE	18:05 - 20:55	RPHYS 118	TBA	* Hutt, M. & Speh, T., Business Marketing Management, 10th Ed., Southwestern (Nelson).
MRKT 483	751	1992	International Marketing Management	MGCR 352 MGCR 382 or Departmental Approval	MON	18:05 - 20:55	BRONF 046	H. Etemad	*Masaaki Krotabe, Marketing Management, 3rd Ed., ISBN 0471230626, Wiley
ORGB 380	781	7607	Cross Cultural Management		THU	18:05 - 20:55	ENGMD 280	M. Mendonca	*Course pack.
ORGB 420	771	1981	Managing Organizational Teams	MGCR 222	WED	18:05 - 20:55	BRONF 178	Z. Suissa	* Beebe & Masterson, Communicating in Small Groups - Principles & Practices, 9th Ed., ISBN 978025547210, Pearson Ed.
ORGB 423	781	1983	Human Resources Management	MGCR 222	THU	18:05 - 20:55	ENGTR 1080	E. Kutter	* Belcourt, M., Managing Human Resources, 5th CDN. Ed., Nelson.
ORGB 424	771	1984	Employment (E-Learning format. Internet required. Course taught 6 weeks in-class, 7 weeks online. For more information, refer to: http://webpages.mcgill.ca/staff/deptshare/Content/Web/courses/ORGB424/index.htm)	ORGB 423	WED	18:05 - 20:55	BURN 306	S. Bateman	*Catano, Wiesner, Hackett, Method, Recruitment and Selection in Canada, 4th ed., Nelson, 2010 ISBN 978-0-17-650012-2
ORGB 426	761	1985	Human Resources Training & Development	ORGB 423	TUE	18:05 - 20:55	ARTS W-20	E. Kutter	* Thacker & Blanchard, Effective Training, Canadian Edition, Pearson.
ORGB 525	751	1986	Compensation Management	MGCR 222	MON	18:05 - 20:55	BURN 1B24	M. Mendonca	* Kanungo & Mendonca, Compensation: Effective Reward Management, 2nd Ed., ISBN 047164143X, Wiley.